

COMMUNITY OPTIONS, INC.

BOARD MEETING 11/8/2016

PRESENT:

Darcy Arnold
Mary West
Peggy Day
Mike Schottelkotte
David Lane
Kristi Garner
Julie Hilmes
Carolyn Rettig

UNEXCUSED ABSENCE:

Trevor Harrison

EXCUSED ABSENCES:

June Chandler
David Kienholz
Mary Turner

STAFF PRESENT:

Tom Turner
Joyce Cockroft
Steve Dahlman
Chris McDonald
Audrey Gauna

I. Call to Order: The meeting was called to order at 6:30 p.m. by President Darcy Arnold.

II. Absences: See above.

III. Minutes

Motion was made (Carolyn Rettig, Kristi Garner) to approve the October regular meeting minutes as written. Motion carried.

- Motion was made (Mary West, Peggy Day) to approve the Annual Meeting minutes as written. Motion carried.

IV. Public Comment: None

A. No Board member e-mails received.

V. Executive Director's Report:

A. Tom welcomed the new Board President, Darcy Arnold.

B. Handouts – Tom's 1st Sunday article highlighting the upcoming Mountain Film Festival.

- Tom asked if there were any questions regarding the Annual Report that was passed out in October. There were none.

C. "Stupid Stuff" – We decided to do something different for the Montrose Client Christmas party this year which caused a stir and numerous hostile and unkind postings/comments on social media recently, including derogatory remarks about staff. Tom prepared a memo to all staff (and Board members) as a payroll stuffer letting staff know how appreciated and valued they are. Mike S. also offered to prepare something from the Board for our website addressing this incident.

- Mariah, from the Arc, offered to help with the Christmas Party.

D. Crisis Pilot program – We had a client in crisis recently in a Delta host home who had to be taken to ER. We now have a PR problem with Delta County Memorial Hospital because the client had to stay there over a weekend as

11/8/16

there was absolutely no place for him to go. We couldn't take him to the crisis group home in Grand Junction until Monday morning. Tom wanted to apprise the board of this situation.

- E. Political news – Tom attended a meeting in Rep. Tipton's Grand Junction office regarding the 3-year Medicaid rate enhancement that is being requested to help offset the Dept. of Labor's new rule: exempt vs. non-exempt employees, which will greatly impact us. They also discussed Conflict-Free Case Management.
- F. Highlights of the recent day long Admin retreat: DOL rule (exempt vs. non-exempt employees) that goes into effect 12/1/16 and impacts our residential and day program managers. We will probably opt for a 40-hour fluctuating work week. Also discussed the ballot issue regarding the minimum rate increase.
 - Service model examination for better and more economical ways of providing services. We will know more by the December meeting as today is election day and we need to see how the vote goes.
 - Plan for better wages (discussed briefly at the July meeting). We used to give a 2 ½% merit increase, but have not been able to do this since 2008. Chris M. has been working on a "hypothetical" new salary schedule. A snapshot of this new schedule was handed out. It would cost a staggering amount of money per year to put this in place. This issue will also be discussed at the Fund Raising/PR Committee for some new thoughts.

VI. Committee Reports:

- A. Finance/Audit Committee: Steve gave the overview of the Finance Report as of 9/30/16 consisting of the following reports: Balance Sheet/Working Capital Report; Revenue and Expense Statement; and Capital Budget Expenditures. Steve pointed out that expenses for 2nd Impressions were high because much needed fixtures were purchased from Sports Authority when they went out of business. Motion was made (Mike Schottelkotte, David Lane) to approve the finance report as presented. Motion carried.
 - Indebtedness Document – schedule of future debt maturities. Something to keep in mind. No action needed.
- B. PR/Fund-Raising Committee: No meeting this month but things are happening.
 - ✓ El Pomar – submitted a \$25,000 grant for transportation.
 - ✓ D. Mize – a local, individual donor. Tom and Lori are having lunch with him tomorrow and will take him to Park Place.
 - ✓ Landscaping at Park Place – We had 2 bids for concrete; one has been chosen. Also, Tom had a meeting last week to finalize our changes to the site plan and will get with the landscape architect again.
 - ✓ Montrose Community Foundation – received a grant for exercise equipment.

VII. Old Business: None

VIII. New Business: None

IX. Announcements:

- A. The Audit process is a little slower this year, but the Audit Exit is scheduled for the December meeting.
- B. Client Christmas/Holiday Party – Friday, 12/9 from 1:00-3:00 at Park Place. As of right now this is a tentative date. Tom will send out details when they are finalized.
- C. Thanksgiving Dinner at Aspen Crest 11/17.
- D. Aspen Crest's Client and Family Holiday Dinner at the Stolte Shed in Cedaredge 12/15 from 11:00-2:00.
- E. Mountain Film this Friday evening.

X. Adjournment:

The meeting was adjourned at 7:40.

Submitted by:

Joyce L. Cockroft
Office Manager

Debt Mat

31 COMMUNITY OPTIONS, INC.
 Schedule of Future Debt Maturities
 June 30, 2016

<u>Loan</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>Thereafter</u>	<u>Total</u>
Municipal Bond Financing Wells Fargo Obligation #34	\$ 24,960	\$ 26,490	\$ 28,050	\$ 29,700	\$ 31,380	\$ 241,100	\$ 381,680
Cedaredge Program Building Wells Fargo Obligation #42	\$ 7,424	\$ 7,880	\$ 8,365	\$ 8,861	\$ 9,424	\$ 102,111	\$ 144,065
Park Place Purchase Wells Fargo Obligation #91	\$ 19,982	\$ 20,362	\$ 23,153	\$ 729,380	\$ -	\$ -	\$ 792,878
Park Place Remodel Wells Fargo Obligation #117	\$ 9,327	\$ 7,698	\$ 8,132	\$ 8,542	\$ 9,073	\$ 306,134	\$ 348,907
Maintenance Shop Wells Fargo Obligation #109	\$ 5,330	\$ 5,591	\$ 5,864	\$ 224,843	\$ -	\$ -	\$ 241,628
	<u>\$67,023</u>	<u>\$68,021</u>	<u>\$73,564</u>	<u>\$1,001,326</u>	<u>\$49,877</u>	<u>\$649,345</u>	<u>\$525,745</u>

Note:

The principal payments required to be made annually for the next five years and thereafter should be listed by loan.

(1) Total per loan should agree to the balances on the "Notes Payable and Related Interest", schedule # 28.

The two loans that balloon in 2020 total \$954,000. If we refinance and assume 5% amortized over 20 years, the monthly payment would be:	
Monthly Payment:	\$6,296
Annual Payment:	\$75,552

Salary Schedule Snapshot

11-8-2016

Assumptions:

- June, 2016 staff list was the reference point.
- About 200 staff positions were listed including vacancies.
- All staff would be moved to a minimum wage of \$10
- A 2.5% would be applied to each employee who has two or more years of service up to eight years total.
- All new hires would start at \$10 minimum with experience credit applied as it has been historically.

*Total net increase in wages per year \$631,276.

*No taxes, worker's compensation or other expenses beyond staff pay rates is considered.

United States Department of Labor

Wage and Hour Division

Time Limited Non-Enforcement Policy for a Subset of Medicaid-Funded Providers

The Department of Labor's Final Overtime Rule updates the salary level required for the executive, administrative, and professional ("white collar") exemption to ensure that the Fair Labor Standards Act's (FLSA) intended overtime protections are fully implemented, and it provides greater clarity for workers and employers. The final rule updates the salary threshold under which most white collar workers are entitled to overtime compensation to equal the 40th percentile of weekly earnings of full-time salaried workers in the lowest wage Census region, currently the South. The final rule will raise the salary threshold from \$455 a week (\$23,660 for a full-year worker) to \$913 a week (\$47,476 for a full-year worker) on December 1, 2016.

This information is intended to provide more information on the Department's announcement of a Time-Limited Non-Enforcement Policy for providers of Medicaid-funded services for individuals with intellectual or developmental disabilities in residential homes and facilities with 15 or fewer beds.

Frequently Asked Questions

1. When does the Overtime Final Rule take effect and how long will the non-enforcement policy last?
2. Why is the Department issuing a non-enforcement policy with respect to the Overtime Final Rule for certain providers of Medicaid-funded services?
3. Who is covered by this non-enforcement policy?
4. What is this non-enforcement policy? What does it do exactly?
5. Will the Department provide technical assistance during the non-enforcement period?
6. Does the non-enforcement policy apply to all provisions of the FLSA?

1. Q. When does the Overtime Final Rule take effect and how long will the non-enforcement policy last?

A. The effective date for the Overtime Final Rule is December 1, 2016. The Department of Labor (the Department) is, however, implementing a limited non-enforcement policy for providers of Medicaid-funded services for individuals with intellectual or developmental disabilities in residential homes and facilities with 15 or fewer beds. This non-enforcement period will last from December 1, 2016, to March 17, 2019.

2. Q. Why is the Department issuing a non-enforcement policy with respect to the Overtime Final Rule for certain providers of Medicaid-funded services?

A. The Department supports the goal of providing services to individuals with intellectual or developmental disabilities in integrated settings that support full access to the community and the provision of services through small, community based settings that maximize individuals' autonomy, quality of life, and community participation. The Department and the U.S. Department of Health and Human Services (HHS) have engaged in appropriate interagency discussions regarding the interaction between the aforementioned goal, the Overtime Final Rule and HHS' policy and regulatory priorities. During these communications, HHS expressed particular concerns about the Final Rule's impact on residential homes and facilities for individuals with intellectual or developmental disabilities with 15 or fewer beds. HHS also expressed concern that the effective date of the Overtime Final Rule could affect the federal government's efforts to encourage the use of such community-based providers, that the timing of the Final Rule could undermine compliance efforts of this subset of home and community-based services (HCBS) providers coming into full compliance with the HCBS Final Rule issued by the Centers for Medicare and Medicaid Services (CMS) published on January 16, 2014 (see 79 FR 2948), and that providing this subset of Medicaid-funded providers additional time to implement these requirements could help mitigate potential budgeting and implementation concerns for these providers. Based on these discussions, we believe that providers covered by this non-enforcement policy face a unique combination of challenges. The goal has been to shift care of individuals with intellectual or developmental disabilities to small community-based settings while also meeting the timeline for implementing the HHS rule impacting HCBS providers. In addition to the aforementioned unique challenges, these settings lack some of the flexibilities other employers can use to comply with the rule. They may have small staffs, are dependent on Medicaid funding in state budgets, and serve vulnerable populations. Providing this subset of providers of Medicaid-funded services additional time to transition and seek technical assistance on the Overtime Final Rule without being subject to Department enforcement of the new salary threshold may mitigate some of these challenges and concerns.

The Department appreciates that other providers of Medicaid-funded services and other small entities may also require time to implement the Overtime Final Rule. In recognition of this, the Department set a delayed effective date of more than 180 days after publication of the Final Rule to provide time for covered entities to come into compliance.

3. Q. Who is covered by this non-enforcement policy?

A. This policy extends to providers of Medicaid-funded services for individuals with intellectual or developmental disabilities in residential homes and facilities with 15 or fewer beds. Under the policy, from December 1, 2016, to March 17, 2019, the Department will not enforce the updated salary threshold of \$913 per week for this subset of employers.

4. Q. What is this non-enforcement policy? What does it do exactly?

A. The Department, during the non-enforcement period, will not bring enforcement actions against providers of Medicaid-funded services for individuals with intellectual or developmental disabilities in residential homes and facilities with 15 or fewer beds for their failure to pay minimum wage or overtime to an employee who is paid on a salary basis, is paid a salary of not less than \$455 per week, and who performs the duties of an exempt executive, administrative, or professional employee. During this non-enforcement period, however, the Department will enforce the Overtime Final Rule as to this subset of employers, where an employee meets the salary basis and duties test and earns less than \$455 per week (the salary threshold that had been applicable under the 2004 Overtime Rule) and will enforce all other provisions of the Overtime Final Rule and the Fair Labor Standards Act as to these employers.

The non-enforcement policy will allow the Department to devote its time and resources to providing assistance to these employers, and in particular allow such employers to work with their state legislatures and HHS, so they can make thoughtful decisions about how to implement the Overtime Final Rule (concurrent with their implementation of the HCBS Final Rule issued by CMS).

5. Q. Will the Department provide technical assistance during the non-enforcement period?

A. During the period covered by the non-enforcement policy, the Department will engage in outreach and technical assistance efforts, including to providers of services in settings covered by this policy. The Department will also continue to update and expand its comprehensive overtime website.

6. Q. Does the non-enforcement policy apply to all provisions of the FLSA?

A. No. The non-enforcement policy only applies to these providers with respect to the revised salary level (\$913 per week) set in the Overtime Final Rule. It does not apply to any other alleged Fair Labor Standards Act (FLSA) violations by these providers. This includes employees paid on other than a salary basis (as defined in the Department's regulations), employees who do not meet the duties test for exemption, or employees paid on a salary basis of less than \$455 per week for whom the employer claims the white collar exemption.



MEMO

To: All Community Options Employees and Board Members
From: Tom Turner
Date: November 3, 2016
RE: Recent Social Media Postings

Some of you may be aware that yesterday there was a “fire storm” of derogatory postings regarding our agency on the Montrose Message Board. By the end of the day it was taken down because it was so incredibly toxic and inappropriate. It started innocently enough when a person posted that Community Options was not going to have a client Christmas party this year (which was untrue), and then degenerated rapidly into what a terrible agency we are; how we are raking in money hand over fist but are too cheap to fund a client Christmas party; how none of us really care about the people we serve, etc., etc.

As painful as I found it to read all of these vile assertions about the operational integrity and administration of this agency, the postings over which I was most incensed were the ones denigrating our direct service staff, saying how they really don’t care about the people we serve and are just here to collect a paycheck. That is *so* untrue and *so* unfair, and quite frankly makes my blood boil!

I want each of you to know several things: first of all, each of you is appreciated and valued for the terrific work that you do. You are caring, dedicated, well-trained and competent, and as I continue to make clear at every opportunity, we are very aware that you are not paid anywhere near what you are worth. That is the fault of the inadequate rates we are paid by the State of Colorado, not the fault of this agency. We are a very frugal agency and are always looking for ways to be more cost effective. This issue is a constant topic of discussion with our Board of Directors, and we will continue working on ways to increase revenues and better compensate employees:

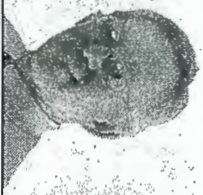
Which brings me to my second point: although we are not perfect and do not have unlimited resources, this agency always operates with integrity, professionalism, and transparency. There is a huge amount of programmatic and financial information posted on our website, so it is available to anyone who wants to find out the truth about our agency and our finances, rather than relying on rumor, conjecture and innuendo.

And finally, I hope that all of you continue to be as proud as I am about this agency and the work that all of us do on behalf of people with disabilities and their families. I refuse to let the vitriol of a handful of angry and misinformed detractors overshadow the great work that we do, and the appreciation and respect expressed by the vast majority of people who know us and interact with us.

Illusive Mountainfilm on Tour coming soon

ed to believe we have collaborating on this community event starts, but local non-community Options Compahgre Valley tion are excited to announce the return of Telluride on Tour to the e Pavillion on Nov. 11. ain, this event is being ttee to the public (with doors open at 5:30; the arts at 6:30; and seating some, first-served. year's program will feature a variety of films provoke thought, and tears, as well a shot of adrenaline. It is once again made by the underwriting

contributions of these local businesses: Four Seasons Investment Advisors, the Masters and Viner Law Firm, Alpine Bank and Southwest Hearing Services. Please join us in thanking and supporting these generous local sponsors. The two nonprofit organizations bringing this special showing of films to Montrose share a common mission of focusing on quality of life in our area. Community Options provides support services to adults and children with intellectual and developmental disabilities across Montrose, Delta, Gunnison, San Miguel, Ouray, and Hinsdale counties. Our passion is empowering abilities to help people live meaningful, happy and



Community Options Ink

By Tom Turner

fulfilling lives of their own choosing, and to be included in the communities in which they live to the fullest extent possible.

Uncompahgre Valley Association is a community group of Western Colorado Congress. It is an alliance for

community action helping people of Montrose County protect and preserve their quality of life in western Colorado. UVA aims to help build a healthy and sustainable community by educating the public about local issues, and guiding its members to support positive growth in our region in the name of social and economic justice, as well as environmental stewardship. As in past years, the two organizations will split the proceeds evenly from this event. Over the years Community Options has used these funds to support recreational opportunities for the people we serve, including the purchase of a tandem Duet bicycle on which many people have

experienced the first bike ride! As I have been in over many Community Options in the midst of a major and development on North so our proceeds this year's Mountain dedicated toward campaign. We have remodeling of our gram building and of our new building, and are our attention to parking, and outdoor facilities. So come enjoy wonderful films, supporting our agency's future

Community Options, Inc.
 FY17 FINANCE REPORT AS OF 9/30/2016
 11/8/2016

attached:
 ce Sheet/Working Capital Report
 nue and Expense Statement
 al Budget Expenditures

REVENUES
 All departments are running very close to budgeted amounts except for Children's. WE are working more closely with both the state and our manager to follow this system more closely. With some residential resources looming on the horizon it may become difficult to stay on track. The mid-year budget revision will attempt to quantify this development.

EXPENSES
 Day program and Case Management are slightly over budget but the remaining department are enough under budget to trim about .5% from where we should be at this time of the year. One item of concern is the health insurance cost. We had 7 folks ask for HRA money in the first quarter totaling nearly \$20k. Current annual projections put us over budget on this line by \$50k.

Capital as of 9/30/16			
Current Month	7/1/2016 Balance	Net Change from 7/1/16	
\$ 1,600,789	\$ 1,502,874	\$ 97,915	Increase of \$ 2,634 from last month
			Increase of \$ 97,915 from beginning of fiscal year

Sheet as of 9/30/16			
Current Month	7/1/2016 Ratio	Net % Change from 7/1/16	
Ratio	2.390	2.296	4.06%
sets/All Liabilities	0.878	0.847	3.64%
			Two dynamics at work here. A \$124,000 overpayment by the State in July for EI svcs and a \$114,000 payment back to the State for underservice in State SLS. Both will have a negative impact on W/C.

Dps Projects:	\$	16,704	Current Month	
	\$	23,696	Year-to-Date	Flooring projects at AspenCrest, Glencoe, Delta PCA
				Beginning of deck railing at Aspen crest
				One new replacement cycle computer system

to 9/30/2016	Actual	Budget	+/-	
w/o Children's Svc	25.22%	25.00%	0.22%	All departments, except Children's, is running very close to budgeted numbers.
	25.61%	25.00%	0.61%	Capacity building funds received accounts for the bit of accelerations shown.

Community Options, Inc.
 FY17 FINANCE REPORT AS OF 9/30/2016
 11/8/2016

Active Expense Review as of 9/30/2016

Category	Current Month over/(under)	Last Month over/(under)	Cur Mth/Last Yr over/(under)	Comment-See Summary
Services	-0.54%	-0.48%	-0.95%	
Program Svc's	-0.32%	-0.38%	-0.71%	
Children's Svc's	-4.05%	-2.05%	-4.09%	
S Program Svc's	0.90%	-0.05%	-1.61%	
Initial Svc's	-0.43%	-0.27%	-0.92%	
Services	-0.02%	-0.20%	-1.74%	
Adm't	0.32%	-0.03%	-0.60%	
Transportation Svc's	-3.11%	-2.08%	-1.29%	
	-1.19%	-0.45%	-1.94%	

COMMUNITY OPTIONS, INC.
11/8/2016

FY17 Initial Budget Revenue & Expense by Program

PERIOD ENDING: 9/30/2016

25.0% of FY17

ITEM	REVENUE:		REVENUE:		Y-T-D REVENUE:	% OF BUDGET	EXPENSE:		EXPENSE:		Y-T-D EXPENSE	% OF BUDGET
	FY17 INITIAL	FY17 INITIAL	CURRENT MONTH	CURRENT MONTH			FY2017 INITIAL BUDGET	CURRENT MONTH	FY2017 INITIAL BUDGET	CURRENT MONTH		
ALL PROGRAMS:												
Children & Family:	8,859,079	728,573	2,234,406	25.2%	9,025,564	750,309	2,208,035	24.5%				
BUDGET / MONTH / YTD	\$ 8,261,198	\$ 689,145	\$ 2,115,372	25.6%								
BUDGET MONTH / YTD	\$ 8,506,836	\$ 717,461	\$ 2,099,358	24.7%								
(DEFICIT) BUDGET / MONTH / YTD	\$ (245,638)	\$ (28,317)	\$ 16,014									
IN/FAMILY SVCS:												
INTERVENTION	230,152	15,579	47,861	20.8%	160,348	12,421	45,909	28.6%				
INTERV INS TRUST	8,000	1,859	2,049	25.6%	33,600	650	2,811	8.4%				
INTERV INS TRUST M&G	1,500	316	348	23.2%								
EARLY INTERVENTION	239,652	17,754	49,910	20.8%	193,948	13,071	48,720	25.1%				
0	0	0	0	#DIV/0!	0	0	0	#DIV/0!				
PROGRAM:	239,652	17,754	49,910	20.8%	193,948	13,071	48,720	25.1%				
TRUST FAMILY	112,438	9,370	28,110	25.0%	112,438	5,789	15,162	13.5%				
RAM MSO,CM	31,998	2,667	8,000	25.0%	37,985	3,326	10,291	27.1%				
TAL FSSP	144,436	12,036	36,109	25.0%	150,423	9,115	25,453	16.9%				
EXTENSIVE SUP(CES)	175,000	6,099	24,752	14.1%	119,598	6,414	20,633	17.3%				
CHILD/FAMILY SVCS	559,088	35,889	110,771	19.8%	463,959	28,600	94,806	20.4%				
AM ADMIN/OTHER:												
INTER-MGMT FEE	29,331	3,060	6,772	23.1%								
MGMT FEE	9,462	479	1,491	15.8%	1	0	1,066	106600.0%				
AID EI												
RT SERVICES' ADMIN												
PROGRAM ADMIN/OTHER	38,793	3,539	8,263	21.3%	53,958	4,181	12,605	23.4%				
CHILD/FAMILY SVCS	597,881	39,428	119,034	19.9%	800	67	200	25.0%				
SVCS:												
LS PROGRAM:												
CAID DAY SVCS	1,125,000	88,510	274,042	24.4%	54,759	4,248	13,871	25.3%				
SUPPORTED LVG SVCS	765,000	58,673	172,777	22.6%	518,728	32,648	108,677	21.0%				
SUPPORTED LVG SVCS	270,906	22,575	67,726	25.0%								
SVCS	25,900	2,129	6,528	27.8%								
ROSE PROD REV	21,500	1,715	5,967	27.7%	269,355	17,232	55,858	20.74%				
AAASPEN CREST PROD REV	7,100	615	1,969	38.4%								
COACH/SCHOOL DAY	35,400	6,292	13,580	38.4%	65,208	9,673	30,336	46.52%				
ND IMPRESSIONS	78,000	9,843	26,673	34.2%	298,703	24,837	79,918	26.76%				
PLACE					133,831	12,791	36,260	27.09%				
PLACE SE					68,710	8,577	20,027	29.15%				
N CREST SE												
ATE PAY		622	1,849		95,759	7,980	23,940	25.00%				
DEPRECIATION					128,458	38,080	62,714	48.82%				
ROSE ADMIN					100,898	8,114	24,474	24.26%				
AAASPEN CREST ADMIN												
DAY/SVCS PROGRAM SVCS	2,328,806	190,974	574,111	24.5%	1,160,922	127,284	333,527	28.73%				

COMMUNITY OPTIONS, INC.
11/8/2016

FY17 Initial Budget Revenue & Expense by Program

PERIOD ENDING: 9/30/2016

25.0% of FY17

ITEM	REVENUE:			% OF BUDGET	EXPENSE:			% OF BUDGET
	FY17 INITIAL	CURRENT MONTH	Y-T-D REVENUE:		FY2017 INITIAL BUDGET	CURRENT MONTH	Y-T-D EXPENSE	
MANAGEMENT:								
TT(STATE)	98,919	9,081	25,842	26.1%	453,872	37,205	109,941	24.2%
TT(CM)	405,000	33,502	93,490	23.1%				
SVC COORD	10,715	885	2,753	25.7%				
NTERV INS TRUST/SC	2,000	218	218	10.9%				
RRREAL EVAL NOT ELIG	749	0	749	100.0%				
PILOT	0	2,863	2,863	#DIV/0!	1	2,389	4,953	495300.0%
	250			0.0%				
MEDICAID FUNCTIONS	12,827		4,797	0.0%				
MEDICAID ASSESSMENTS	17,400	976	100	27.6%	1,800	0	500	27.8%
CHILDREN W/ AUTISM	0	0		100000.0%				
SIDD, SISL, OTHER	12,000			0.0%				
ATION					1,796	150	449	25.0%
TOTAL CS MGMT	559,860	47,524	130,813	23.4%	457,469	39,744	115,843	25.3%
ORTATION SVCS/SUPPORT:								
(Vehicle sales, Insurance)	290,000	22,865	70,404	24.3%	396,090	28,061	84,167	21.2%
CIATION	0	0	6,465	6464950.0%	51,552	4,296	12,888	25.0%
TRANS(IN-HOUSE)	290,000	22,865	76,869	26.5%	447,642	32,357	97,055	21.7%
HH TRANS PURCHASE SVCS					22,000	1,932	5,734	26.1%
TOTAL ALL TRANS	290,000	22,865	76,869	26.5%	469,642	34,289	102,789	21.9%

COMMUNITY OPTIONS, INC.
11/8/2016

FY17 Initial Budget Revenue & Expense by Program

PERIOD ENDING: 9/30/2016

25.0% of FY17

ITEM	REVENUE: FY17 INITIAL	REVENUE: CURRENT MONTH	Y-T-D REVENUE:	% OF BUDGET	EXPENSE: FY2017 INITIAL BUDGET	EXPENSE: CURRENT MONTH	Y-T-D EXPENSE	% OF BUDGET
ADMINISTRATION/SUPPORT:								
	84,418	7,234	19,496	23.1%				
FEE/QA; Ops	64,000	4,923	14,923	23.3%				
MESS OPERATIONS				#DIV/0!	587,128	43,407	141,188	24.0%
MANANCE					146,645	11,487	34,368	23.4%
Y					44,432	3,889	10,425	23.5%
TRAINING					247,818	18,637	64,319	26.0%
SUPPORT					107,409	5,804	17,814	16.6%
RAISING					23,000	4,463	6,744	29.3%
CIATION					45,510	3,793	11,378	25.0%
TOTAL ADMIN/SUPPORT	148,418	12,157	34,419	23.2%	1,201,942	91,480	286,236	23.8%
OTHER:								
COUNTIES	14,000			0.0%				
		9,440	9,440	#DIV/0!				
UNRESTRICTED	0			#DIV/0!				
RESTRICTED	5,000	1,004	1,547	30.9%	4,000	100	3,151	78.8%
ST INCOME (inc CMU Note)	14,667	1,234	3,988	27.2%	0			
(SLS ON-BOARDING)	41,647		41,647	100.0%				
		(1,586)	(387)			(1,968)	(7,414)	
ING PROJECT EXPENDITURES					50,183	15,493	19,185	38.2%
CAMPAIGN		1,125	19,675					
TOTAL L&O	75,314	11,218	75,911	100.8%	54,183	13,625	14,922	27.5%
TOTAL PROGRAMS	8,859,079	728,573	2,234,406	25.2%	9,025,564	750,309	2,208,035	24.5%
MENT				0	0	0	0	0
TOTAL PROGR; ADJ'D	8,859,079	728,573	2,234,406	25.2%	9,025,564	750,309	2,208,035	24.5%
BGET FISCAL YEAR COMPARATIVE	8,859,079	728,573	2,234,406	25.14770	19,636			
BGET /FISCAL YEAR COMPARATIVE	9,025,564	750,309	2,208,035	24.56391	46,356			
S/(DEFICIT) BY YEARS	(166,485)	(21,736)	26,371	(41.621)	67,992			

COMMUNITY OPTIONS, INC.
OPERATING PROJECTS CAPITAL ITEMS

OPERATING PROJECTS--FY 2017

As of 9/30/2016

G/L Code	Description	DONE	FY17 Budget	Expended Cur Mth	Year-to-Date Expended	Balance	% Expended
0-000	Admin-Repair Split Rail Fence		\$ 400			\$ 400	0%
0-320	AC--Replace upstairs work area vinyl		\$ 7,200	\$ 7,227	\$ 7,227	\$ (27)	100%
0-320	New Lunchroom flooring		\$ 1,600	\$ 1,489	\$ 1,489	\$ 112	93%
0-320	South side vinyl Railing (by ramp)		\$ 3,800	\$ 1,590	\$ 1,590	\$ 2,210	42%
0-320	Replace roll-up door in basement		\$ 1,850			\$ 1,850	0%
2-020	Replace rear steps		\$ 900			\$ 900	0%
2-030	East 3rd--LR Carpet		\$ 1,250	\$ 1,085	\$ 1,085	\$ 166	87%
2-030	Duplex--Exterior painting		\$ 3,400			\$ 3,400	0%
5-040	Painting--Remainder Upstairs		\$ 1,600			\$ 1,600	0%
5-040	Deck Refinished		\$ 600			\$ 600	0%
5-070	Apt. #1 interior painting		\$ 1,200			\$ 1,200	0%
5-070	New roof including sheetin		\$ 10,400			\$ 10,400	0%
5-070	New mini-blinds all apts.		\$ 983			\$ 983	0%
5-080	Rear patio covering		\$ 2,700			\$ 2,700	0%
5-090	Apts. 1, 2, & 3 Living Room carpet		\$ 2,800			\$ 2,800	0%
5-090	Apt. 1 Kitchen, Dining and entry Vinyl Flooring		\$ 4,250	\$ 4,103	\$ 4,103	\$ 147	97%
5-090	Landscaping		\$ 800			\$ 800	0%
5-120	Cover 1/2 wall for W/C protection		\$ 950			\$ 950	0%
5-120	Ute-Rear step & patio concrete finish		\$ 4,200			\$ 4,200	0%
5-120	Ute--Rails to rear patio		\$ 300			\$ 300	0%
All	Total Operating Projects Budgeted		\$ 51,183	\$ 15,493	\$ 15,493	\$ 35,690	

CAPITAL ITEMS--FY 2017

As of 9/30/2016

G/L Code	Description	DONE	FY17 Budget	Expended Cur Mth	Year-to-Date Expended	Balance	% Expended
0-600	5 replacement PC ystems		\$ 5,500.00	1,212	1,212	\$ 4,288	22%
0-600	Terminal Server Replacment		\$ 3,800.00			\$ 3,800	0%
0-600	Ipad/Mobile		\$ 1,500.00			\$ 1,500	0%
0-600	Intranet/Sharepoint Project		\$ 10,000.00			\$ 10,000	0%
0-600	Agency Laptops		\$ 6,000.00			\$ 6,000	0%
0-600	Paging System at Park Place		\$ 3,000.00			\$ 3,000	0%
0-110	Commercial Refridgerator		\$ 2,300	\$ -	\$ 1,200	\$ 1,100	52%
0-000	Refurbished Copier at Park Place		\$ 2,000			\$ 2,000	0%
0-000	Maintenance Van (replacement)		\$ 14,000			\$ 14,000	0%
0-000	Hillview Focus		\$ 17,500			\$ 17,500	0%
0-000	Cascade 10-pass. Van		\$ 22,000			\$ 22,000	0%
0-000	Cascade Full-Size Van		\$ 23,000			\$ 23,000	0%
0-000	Delta PCA Ford Focus		\$ 17,500			\$ 17,500	0%
All	Total Capital Budgeted		\$ 128,100	\$ 1,212	\$ 2,412	\$ 125,688	2%

Capital Budgeted Items	Temporary Holding on Park Place Projects	-	5,792				
Total			16,704	23,696			